

SeisNOTES

A Newsletter From



ECHO GEOPHYSICAL
CORPORATION
INTEGRITY · STABILITY · INNOVATION

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ECHO adds two new database pools

With the recent addition of the Mid-Continent Program and the SeisMix California Program, ECHO Geophysical has expanded its data pools to five programs. These new programs join the existing 3-D Rocky Mountain, 3-D Gulf Coast, and 3-D Permian Basin database pools.

SeisMix California is a program which contains 3-D and 2-D data doubly centered on the Sacramento and San Joaquin Basins, according to Assistant Vice President of Marketing Jessica Morse. The program began in December and is “off to a good start,” Morse said. “We already have 15 surveys in the program with 421 square miles contractually committed and over 100 square miles verbally committed.”

Morse said the program may later expand to include data from other areas of California, particularly the Los Angeles Basin. As with other database pools, companies may join by contributing either data or money,

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ECHO President
John Jancik

and lifetime members will benefit from having access to any future contributions to the pool. All data in the pool will be reprocessed using pre-stack time migration.

“SeisMix California has generated a lot of interest,” said Joe Segobia, Executive Vice President of ECHO. “The area is prolific in producing oil and natural gas. High commodity prices and transportation

costs make it more economical to find it locally than to ship it in from elsewhere.”

The Mid-Continent Program is focused on the Texas Panhandle, Oklahoma, and western Arkansas and features a combination of 3-D and 2-D data. ECHO is currently reprocessing 3,000 miles of 2-D data and 446 square miles of 3-D data from the Mid-Continent Program, and companies may still join by contributing data or money.

ECHO President John Jancik said, “ECHO has a reputation of being able to produce quality database pools, and our programs have been warmly received in the industry. Historically, these database pools have shown tremendous growth and are well-supported by contributions. They have been successful in all parts of the country and have provided valuable benefits to both large and small oil companies.”

Houston Center moves to “Energy Corridor” offices

To accommodate the rapidly expanding staff, ECHO Geophysical Corporation has moved its Houston Center to the “Energy Corridor” in west Houston.

“We have added people and hardware, and we need to make room for them,” said Joe Segobia, Executive Vice President. “We made the decision to move based on the amount of work we are taking in with our proprietary processing center. Since the move, we have nearly doubled our hardware and software capabilities, and we expect further growth in the

fourth quarter.”

Segobia expects the demand for ECHO’s proprietary data processing to remain high. Currently, the staff in Houston includes six full-time geophysicists, and according to Segobia, these analysts are staying “very active.”

Both the size and location of the office space influenced the decision of where to move.

Houston Center Manager Jose Rodriguez said, “We doubled the floor space in the office, and while the Galleria was a great location, the I-10

Corridor is close to many oil companies and a lot of seismic companies. We have easy access to those clients, and that works very well for us.”

Rodriguez also said an additional benefit is that most of the Houston Center staff live in west Houston, so “the commute is less stressful now.”

“We have invested a substantial amount of money on hardware and software in both Denver and Houston,” said Segobia, “so a move like this will allow us to improve our service to clients in many ways.”

ECHO President and friends publish mountain climbing book

ECHO President John Jancik and SeisNotes Editor Steve Gardiner, along with publisher Javana Richardson, have combined to write a book titled *Under the Midnight Sun* about two mountain climbing expeditions to Northern Greenland sponsored by ECHO Geophysical.

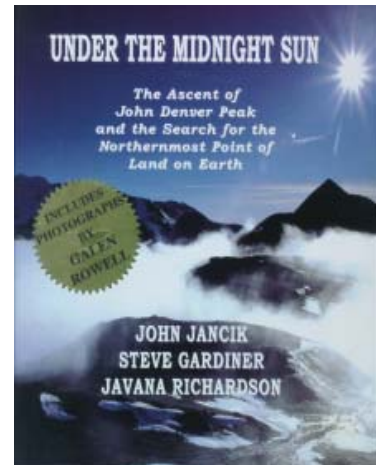
Jancik and Gardiner were members of both the 1996 and 2001 expeditions. These teams made the first ascents of 17 mountains, traversed the North Peary Land Peninsula from south to north, climbed the northernmost mountain on earth, discovered new islands in the sea ice of the Arctic Ocean, climbed Swiss Peak (the highest peak in North Peary Land) and named a mountain in honor of singer John Denver who died in a plane crash in 1997.

The 200-page book contains 122 full-color photos of the expeditions and related events in addition to accounts of the team's accomplishments and the challenges of travel in extremely remote regions of the earth. It was published by StarsEnd Creations, Inc. of Greenwood Village, Colorado, and is available through Barnes and Noble Bookstores, Amazon.com, Tattered Cover Bookstores and StarsEnd.com.

Under the Midnight Sun
ISBN: 1-889120-19-7
StarsEnd Creations, Inc.
8547 E. Arapahoe Rd. #J224
Greenwood Village, CO 80112
\$29.95

"What they wrote was a book about climbing mountains, but what I read was a book about dreams, goals, determination and homework—all the same tools it takes to achieve success in any walk of life."

—Glenn Moore, The Depot Art Gallery



RANDY JACKSON RETIRES

after 17 years as ECHO co-owner

After 17 years as one of the original co-owners of ECHO Geophysical, Randy Jackson has retired.

Jackson said the time seemed right. "I had reached a point where I could get out and go my own way," Jackson said. "I felt I had done all I could to help the company evolve, and I wanted to move on. I wanted to reduce the level of responsibility in my life."

But Jackson won't lose ties with ECHO. He has talked with ECHO President John Jancik about the possibility of doing data processing from home, and he still is concerned about the progress of the company. "I had lunch with John earlier this week," Jackson said, "and when I walked in the office, I saw people working, and they had smiles on their faces. It makes me proud to walk in there."

One of those smiling faces belongs to Janell Gotier-Juanda who said, "Randy is one of the best people you could ever work for. He is a nice, quiet man, and he will be missed every day."

Jancik, who has worked closely with Jackson since ECHO opened for business in 1986, said, "It's been an honor and privilege to have Randy Jackson as a co-owner. When we started the business, we didn't always see eye-to-eye. It was a sharp learning curve for both of us, but we stuck together and developed a philosophy that allowed us to take the company forward. Without Randy as an owner, this company would not be the same quality it is now."

While Jancik will miss Jackson around the office, Jancik said, "It's great to see him go out on his own terms at such a young age. In fact, he retired the day before his 50th birthday. He put his heart and soul into the company and deserves a reward. I wish him the best of luck."

For Vice President of Operations Janet McGuire, there is a symbolic nature to Jackson's retirement. "It's encouraging to see an owner of ECHO retire. It means the company has been successful. I feel honored to be part of such an organization."

Syed Zaman....Continued from Page 3

Arabic and is written like Arabic script. It came into Pakistan and India when the Turks invaded and conquered those lands. The poetry is called Shayari and is written about the love of a woman or the love of God. It is beautiful poetry."

ECHO's Houston Center manager, Jose Rodriguez, has known Syed professionally for the past 16 years. "I worked with Syed at UNOCAL, and his work is meticulous. He is a dedicated professional who takes great pride in his work and is well-respected by his clients. We have wanted to offer a full-time analyst for depth imaging for ECHO's clients, and Syed is very qualified. He is a key component in the overall goals for ECHO Geophysical and the Houston office."

"Syed has a solid reputation in the industry as a leader in depth imaging experience," said Janet McGuire, Vice President of Operations. "Everyone at ECHO is learning a lot from him. We got a special bonus when he joined our staff—he's not only pleasant to work with, he's flat out fun to be around."

Depth imaging is art to Syed Zaman

If you need assistance with seismic depth imaging, Syed Zaman can help you. Of course, he could also teach you how to play cricket, help you prepare a banquet of Pakistani foods, or answer your questions about Urdu poetry.

Syed was born in eastern Pakistan (Bangladesh) and grew up in western Pakistan. His father, who worked for the British Federal Reserve Bank, State Bank of Pakistan, and United Nations (IMF), “groomed us to learn from other cultures,” Syed said. “He wanted me to be in the oil industry, and he wanted me to study in the United States or England. I chose the U.S.”

Syed, 49, studied electrical sciences and systems as well as computer science at both Southern Illinois University and the University of Houston. His career has taken him across the country to work for Western Geophysical, UNOCAL, GX Technology, Paradigm Geophysical, Kelman Technologies and Fairfield Industries.

“I was always interested in electrical signaling,” Syed said. “When I started studying computers, I also became interested in geology and realized that they could all come together within the field of geophysics. I have always loved art, and to do depth imaging with modern technology lets me use all my interests to create a geophysical picture.”

Syed has earned numerous awards for his processing work, including UNOCAL’s Centennial Award. His seismic work has been presented in numerous poster sessions. He co-authored presentations for the First Azerbaijan

International Conference on Geophysics, and he authored a training manual for depth imaging called “Velocity Model Building and Depth Imaging: Gulf of Mexico Workflow.” Syed’s areas of international expertise include Brazil, Chile, Columbia, Argentina, Falkland



Syed Zaman in his office in the Houston Center.

Islands, Venezuela, Peru, Guyana, Azerbaijan, Caspian Sea, Black Sea, Russia, China, Syria, Yemen, Bangladesh, India, Pakistan, Myanmar, Papua New Guinea, Indonesia, Vietnam, Thailand, North Sea, Italy, Egypt, Gulf of Suez, Red Sea, and Kenya.

“My work in seismic processing has helped me meet people from all over the world,” Syed said. “It has helped me keep in touch with places from my own background. For example, I helped discover 4 trillion cubic feet of natural gas in Bangladesh. I was happy that I could help my home country while I was

working for a U.S. company. I felt like I made a contribution.”

Living in Houston suits Syed just fine. “It is a very cosmopolitan city. There are people from my country and many other countries, and my family and I attend many cultural functions. This keeps us balanced.”

Syed and his wife Vicky met at the University of Houston and have been married 24 years. They have seven children—Amir (22), Rehan (21), Nadia (19), Danial (16), Omar (14), Nadir (12) and Nabeel (10).

“We have taught them what the American society offers, but we have

also taught them the values of the East,” Syed said. “I love to travel. I have been to 26 states in my new homeland and have made frequent trips to Europe and Asia. I have taken my kids so they can learn to appreciate what we have here and what people in other nations don’t have.”

Syed loves to cook, especially foods from Persia and the Indo-Pakistani subcontinent. He once prepared a banquet of Pakistani

food for 400 people and has cooked for weddings and other activities.

“Growing up in a Commonwealth country, we learned to play different sports like cricket, soccer and field hockey. Even at my age, I still go out and play cricket and soccer with my kids. Sometimes we have cricket games in the playground, and all the kids from around the neighborhood come out and play with us.”

Syed also has a passion for Urdu poetry. “Urdu is a language which is a mixture of Turkish, Persian, Hindi and

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Joe Segobia from ECHO's Houston Center joins owners' group

For the first time in the history of ECHO Geophysical, a new face is part of the company's owners' group. Joe Segobia from ECHO's Houston Center has joined John Jancik as co-owner.

Segobia, 39, said this is a "great opportunity. When Randy Jackson and John Jancik approached me about this in early 2003, I was very excited. From the start, the three of us have gotten along and respected each other. This is the perfect opportunity for me."

ECHO opened in 1986 with seven co-owners. Through the years, the number of co-owners dwindled as individuals retired or went to work for other companies. For the past three years, Jackson and Jancik have been the only remaining charter members of the owners' group. With Jackson's retirement this spring, Jancik was left as the sole owner.

"Joe is the first new co-owner in the history of the company," Jancik said. "Randy Jackson and I discussed Joe becoming a co-owner before Randy retired. We knew we had found somebody with high standards and a good understanding of marketing and seismic processing. Joe has a fresh view on ECHO and a lot of good ideas. The process of bringing Joe in as a partner was well underway before Randy retired, and I think it will be a very successful move."

Jackson said he is very confident about bringing Segobia into the partnership. "I really pushed the idea of bringing Joe in as an owner," Jackson said. "He is energetic and has high expectations. He is very professional and acted more like an owner than an employee right from the start. He's a nice guy, and I'd like him no matter where I met him."

Vice President of Operations Janet McGuire agreed. "I can't think of anyone better suited for the role of ECHO co-owner than Joe. He genuinely cared about the welfare of ECHO as a whole even before he became an owner. He is a principled professional and a truly honorable person."

Having Segobia as a co-owner will help communications and logistics between the Denver and Houston Centers. Houston Center Manager Jose Rodriguez said, "With Joe here in the office, it gives a different perspective on the struggles and accomplishments we go through. He sees all of it



ECHO co-owner Joe Segobia

firsthand. Joe is one of the main cogs in the company, and he gives his undying support to all of our goals. I'm pleased he made the decision to become a partner, and I'm very happy for him."

Segobia has been working in the oil and gas industry for 19 years and has been employed by ECHO for two years. He said, "ECHO has a business model that is unique in the industry. The company is well positioned for continued growth, and with the new Houston processing center, we will be able to capitalize on new opportunities in the proprietary processing market. In addition to the processing centers in Houston and Denver doing well, our database programs have continued to show considerable growth by companies contributing their data. The industry has supported these programs, and we see the future as very exciting for their continued success."

While the programs were part of Segobia's decision to become a co-owner, the most important factor was working with Jancik. "John is a highly-motivated person," Segobia said. "His dream, day in and day out, matches my own. This is a successful company, and I want to work hard to create something that, at the end of my career, I can be proud of."



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